

Monthly Indicators



November 2018

The booming U.S. economy continues to prop up home sales and new listings in much of the nation, although housing affordability remains a concern. Historically, housing is still relatively affordable. Although Freddie Mac recently reported that the 30-year fixed rate is at its highest average in seven years, reaching 4.94 percent, average rates were 5.97 percent ten years ago, 6.78 percent 20 years ago and 10.39 percent 30 years ago. Nevertheless, affordability concerns are causing a slowdown in home price growth in some markets, while price reductions are becoming more common.

New Listings increased 0.7 percent for Single Family homes but decreased 16.8 percent for Condominium homes. Pending Sales decreased 2.4 percent for Single Family homes but increased 2.5 percent for Condominium homes. Inventory decreased 12.3 percent for Single Family homes and 23.6 percent for Condominium homes.

Median Sales Price increased 7.6 percent to \$740,398 for Single Family homes and 32.3 percent to \$528,650 for Condominium homes. Days on Market increased 2.3 percent for Single Family homes but decreased 4.3 percent for Condominium homes. Months Supply of Inventory decreased 8.3 percent for Single Family homes and 28.3 percent for Condominium homes.

The Bureau of Labor Statistics recently reported that the national unemployment rate was at 3.7 percent. Low unemployment has helped the housing industry during this extensive period of U.S. economic prosperity. Home buying and selling activity relies on gainful employment. It also relies on demand, and builders are showing caution by breaking ground on fewer single-family home construction projects in the face of rising mortgage rates and fewer showings.

Quick Facts

- 5.6%	+ 21.5%	- 14.4%
Change in Number of Closed Sales All Properties	Change in Number of Median Sales Price All Properties	Change in Number of Homes for Sale All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.






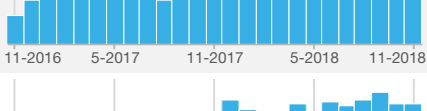






Key Metrics	Historical Sparkbars	11-2017	11-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		140	141	+ 0.7%	1,549	1,400	- 9.6%
Pending Sales		82	80	- 2.4%	1,064	1,006	- 5.5%
Closed Sales		73	76	+ 4.1%	1,011	1,043	+ 3.2%
Days on Market Until Sale		128	131	+ 2.3%	146	148	+ 1.4%
Median Sales Price		\$688,000	\$740,398	+ 7.6%	\$695,000	\$712,000	+ 2.4%
Average Sales Price		\$1,144,137	\$1,097,242	- 4.1%	\$1,028,411	\$1,038,519	+ 1.0%
Percent of List Price Received		96.4%	97.1%	+ 0.7%	96.6%	96.8%	+ 0.2%
Housing Affordability Index		52	45	- 13.5%	51	47	- 7.8%
Inventory of Homes for Sale		562	493	- 12.3%	—	—	—
Months Supply of Inventory		6.0	5.5	- 8.3%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



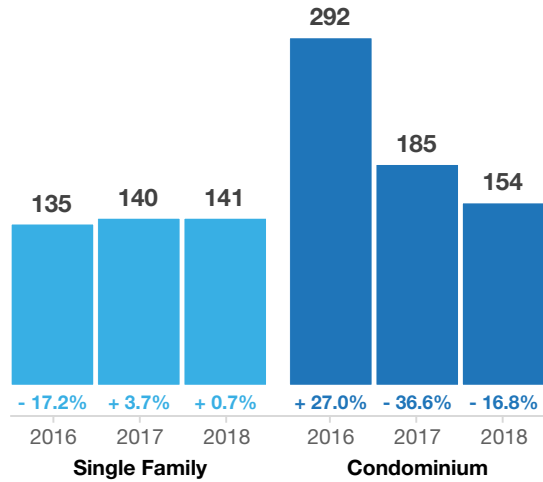
Key Metrics	Historical Sparkbars	11-2017	11-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		185	154	- 16.8%	1,882	1,742	- 7.4%
Pending Sales		119	122	+ 2.5%	1,430	1,481	+ 3.6%
Closed Sales		128	120	- 6.3%	1,313	1,534	+ 16.8%
Days on Market Until Sale		141	135	- 4.3%	150	156	+ 4.0%
Median Sales Price		\$399,500	\$528,650	+ 32.3%	\$446,000	\$500,000	+ 12.1%
Average Sales Price		\$683,017	\$776,570	+ 13.7%	\$687,164	\$728,310	+ 6.0%
Percent of List Price Received		96.7%	97.5%	+ 0.8%	96.7%	97.4%	+ 0.7%
Housing Affordability Index		89	63	- 29.2%	80	67	- 16.3%
Inventory of Homes for Sale		664	507	- 23.6%	—	—	—
Months Supply of Inventory		5.3	3.8	- 28.3%	—	—	—

New Listings

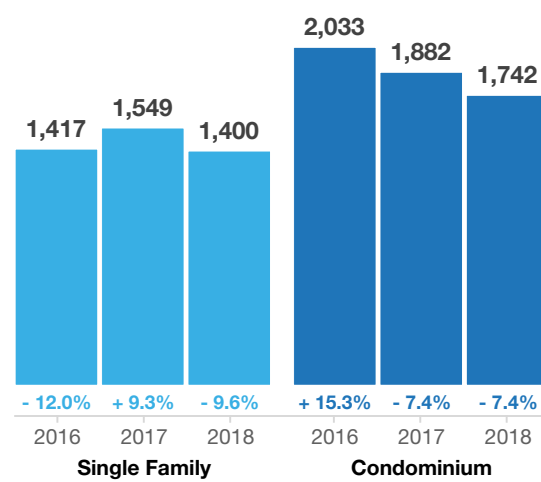
A count of the properties that have been newly listed on the market in a given month.



November

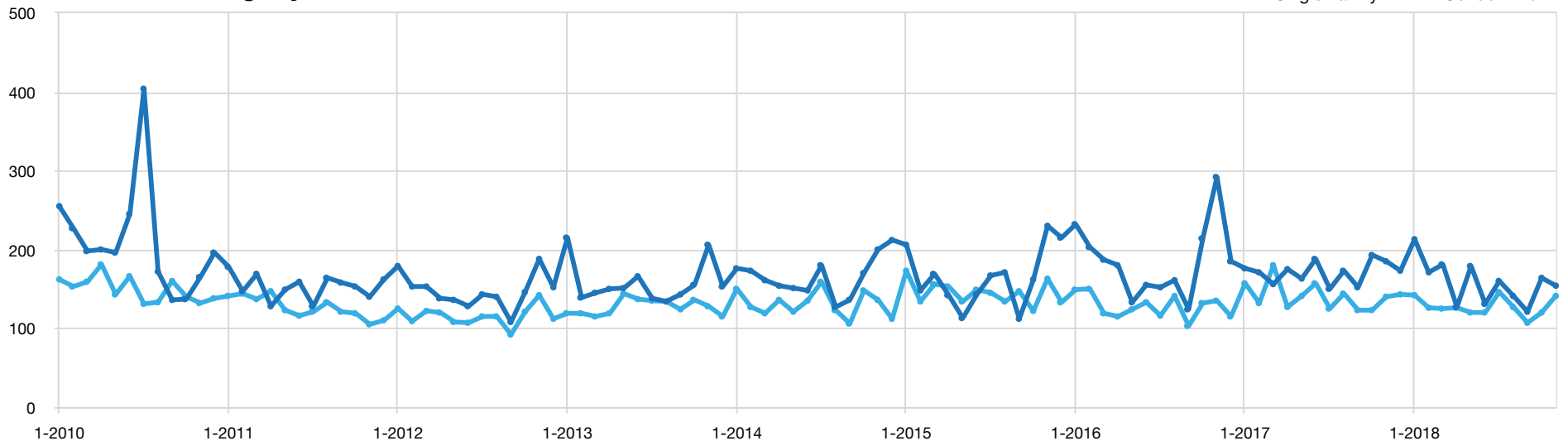


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	143	+ 24.3%	173	- 6.5%
Jan-2018	142	- 9.6%	213	+ 21.0%
Feb-2018	126	- 4.5%	171	0.0%
Mar-2018	125	- 30.6%	181	+ 16.0%
Apr-2018	126	- 0.8%	127	- 27.4%
May-2018	120	- 14.9%	179	+ 9.8%
Jun-2018	120	- 23.6%	131	- 30.3%
Jul-2018	146	+ 16.8%	160	+ 6.7%
Aug-2018	127	- 11.8%	141	- 18.5%
Sep-2018	107	- 13.0%	121	- 20.4%
Oct-2018	120	- 2.4%	164	- 15.0%
Nov-2018	141	+ 0.7%	154	- 16.8%
12-Month Avg	129	- 7.2%	160	- 7.0%

Historical New Listings by Month

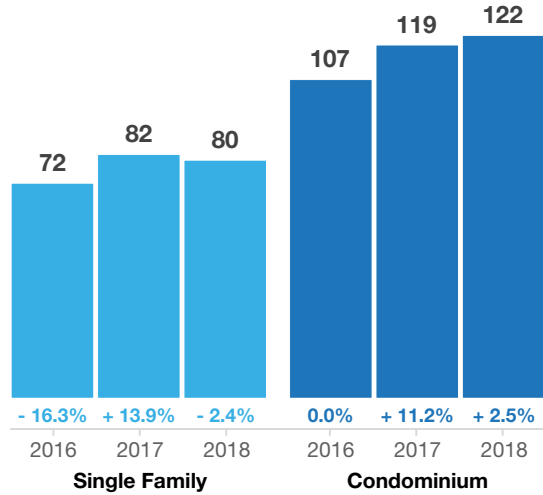


Pending Sales

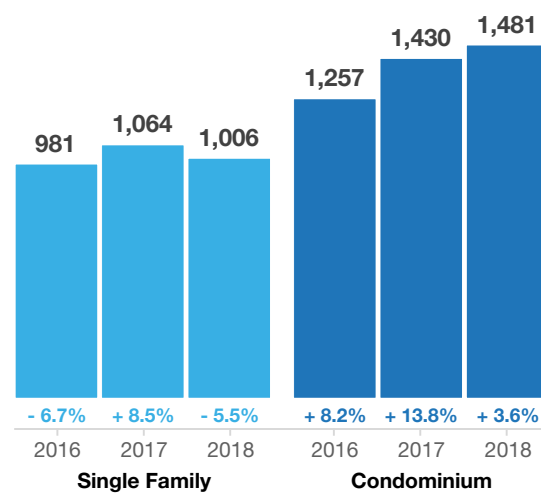
A count of the properties on which offers have been accepted in a given month.



November

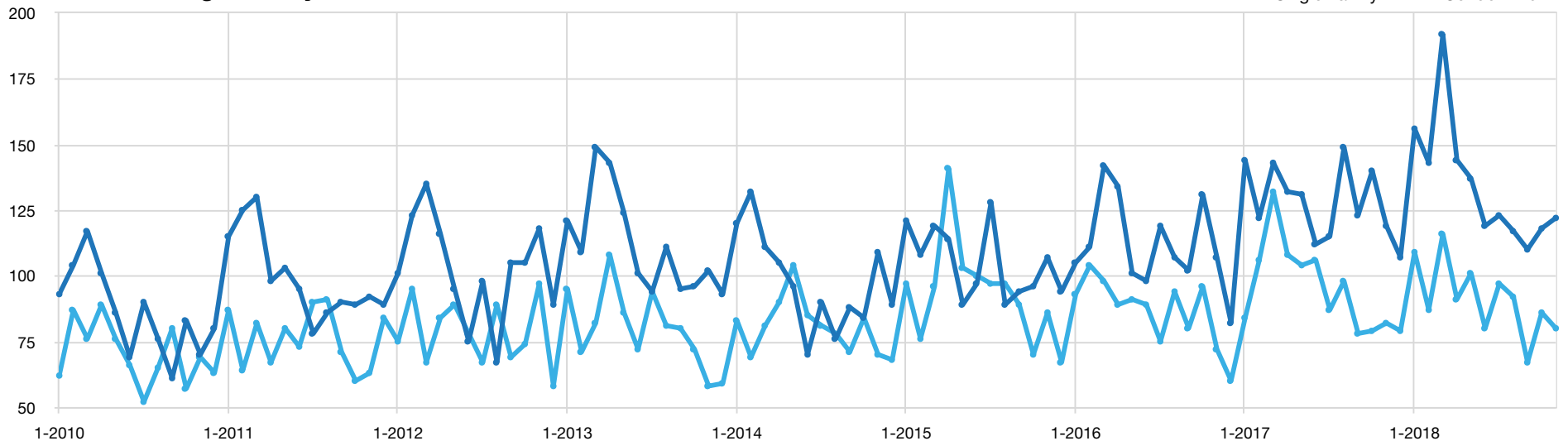


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	79	+ 31.7%	107	+ 30.5%
Jan-2018	109	+ 29.8%	156	+ 8.3%
Feb-2018	87	- 17.9%	143	+ 17.2%
Mar-2018	116	- 12.1%	192	+ 34.3%
Apr-2018	91	- 15.7%	144	+ 9.1%
May-2018	101	- 2.9%	137	+ 4.6%
Jun-2018	80	- 24.5%	119	+ 6.3%
Jul-2018	97	+ 11.5%	123	+ 7.0%
Aug-2018	92	- 6.1%	117	- 21.5%
Sep-2018	67	- 14.1%	110	- 10.6%
Oct-2018	86	+ 8.9%	118	- 15.7%
Nov-2018	80	- 2.4%	122	+ 2.5%
12-Month Avg	90	- 4.3%	132	+ 4.8%

Historical Pending Sales by Month

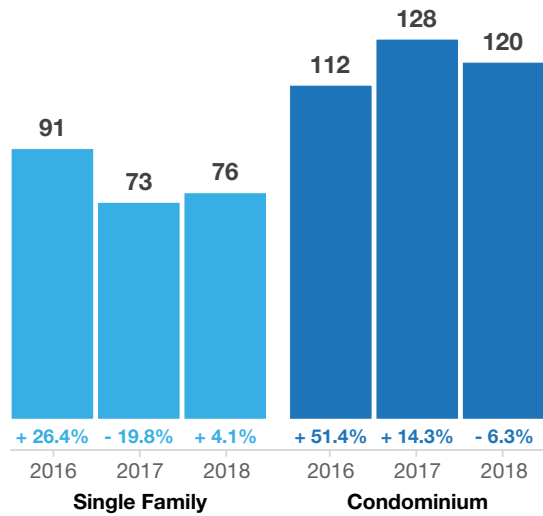


Closed Sales

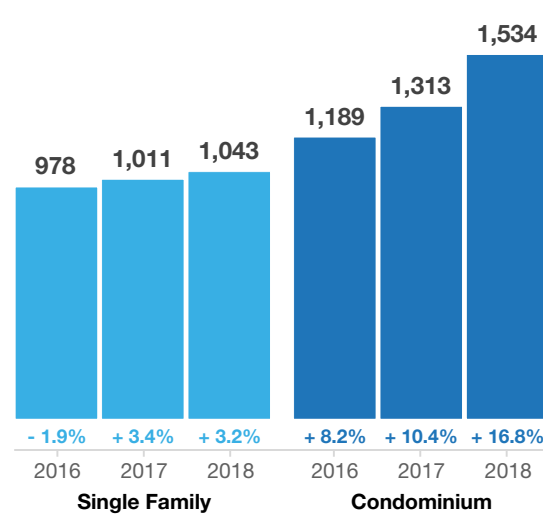
A count of the actual sales that closed in a given month.



November

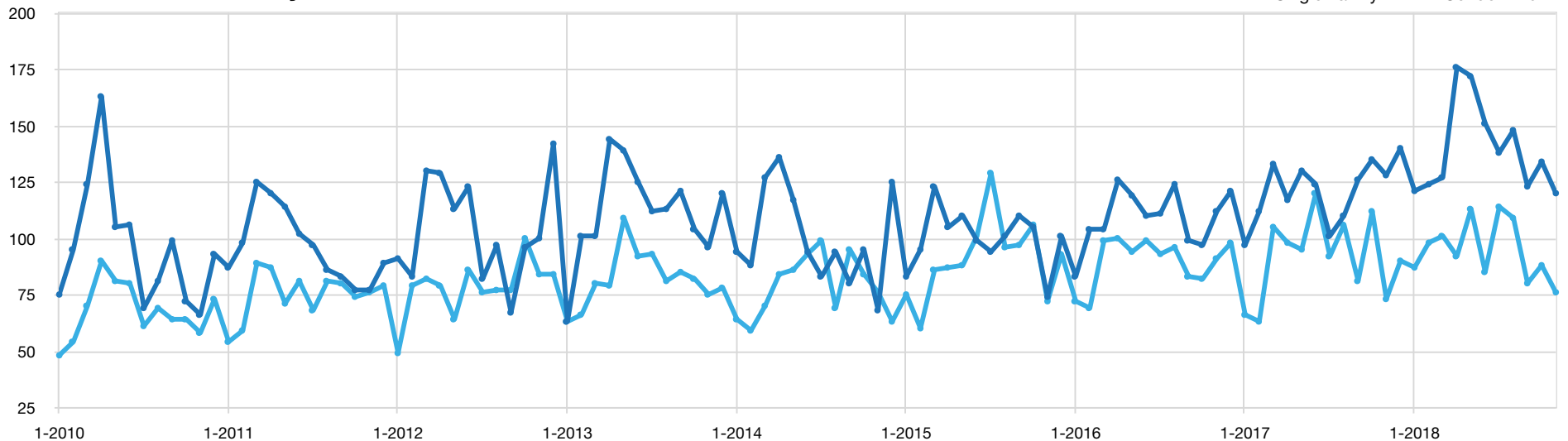


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	90	- 8.2%	140	+ 15.7%
Jan-2018	87	+ 31.8%	121	+ 24.7%
Feb-2018	98	+ 55.6%	124	+ 10.7%
Mar-2018	101	- 3.8%	127	- 4.5%
Apr-2018	92	- 6.1%	176	+ 50.4%
May-2018	113	+ 18.9%	172	+ 32.3%
Jun-2018	85	- 29.2%	151	+ 21.8%
Jul-2018	114	+ 23.9%	138	+ 36.6%
Aug-2018	109	+ 2.8%	148	+ 34.5%
Sep-2018	80	- 1.2%	123	- 2.4%
Oct-2018	88	- 21.4%	134	- 0.7%
Nov-2018	76	+ 4.1%	120	- 6.3%
12-Month Avg	94	+ 2.2%	140	+ 16.7%

Historical Closed Sales by Month

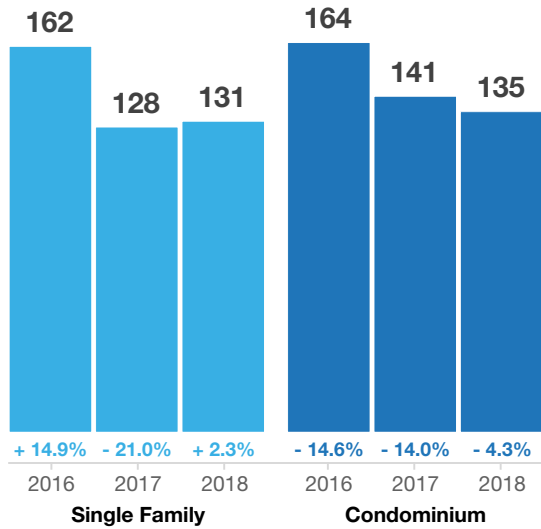


Days on Market Until Sale

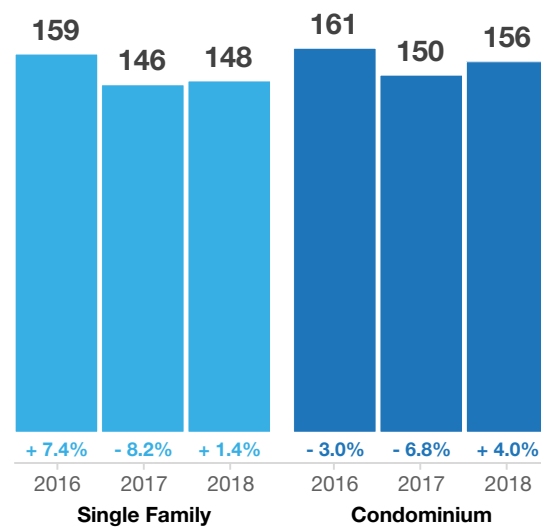
Average number of days between when a property is listed and when it closed in a given month.



November



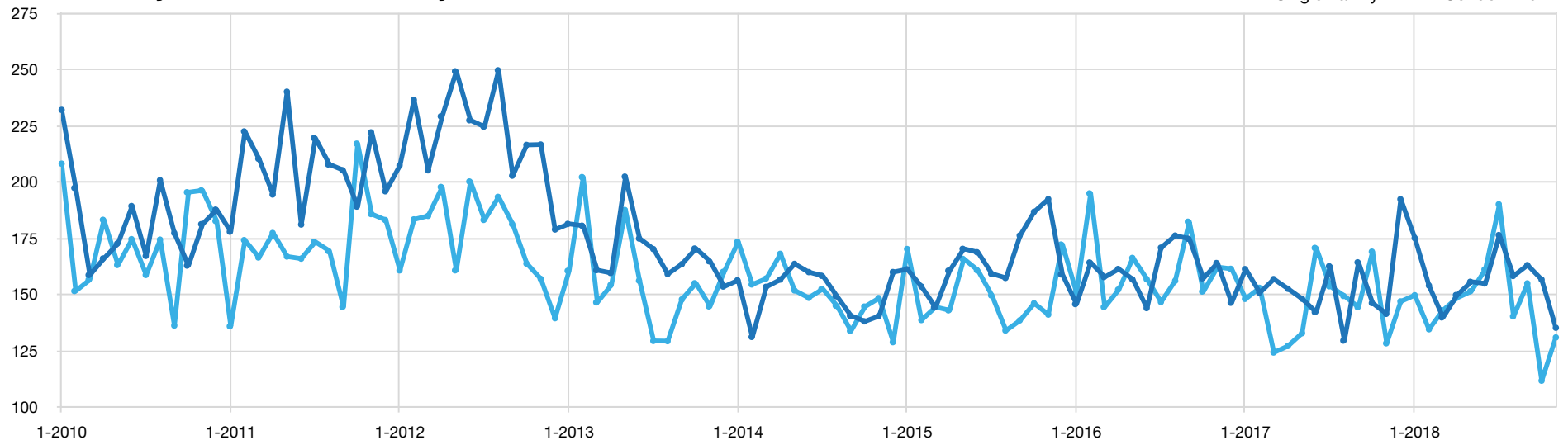
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	147	- 8.7%	192	+ 31.5%
Jan-2018	149	+ 0.7%	175	+ 8.7%
Feb-2018	134	- 12.4%	154	+ 2.0%
Mar-2018	143	+ 15.3%	139	- 11.5%
Apr-2018	148	+ 16.5%	149	- 2.0%
May-2018	151	+ 14.4%	155	+ 4.7%
Jun-2018	161	- 5.3%	155	+ 9.2%
Jul-2018	190	+ 24.2%	176	+ 8.6%
Aug-2018	140	- 6.0%	158	+ 22.5%
Sep-2018	155	+ 7.6%	163	- 0.6%
Oct-2018	111	- 34.3%	156	+ 6.8%
Nov-2018	131	+ 2.3%	135	- 4.3%
12-Month Avg*	148	+ 0.1%	159	+ 6.2%

* Days on Market for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

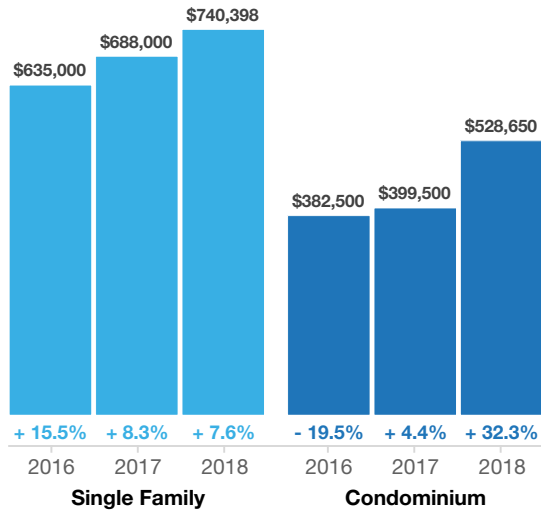


Median Sales Price

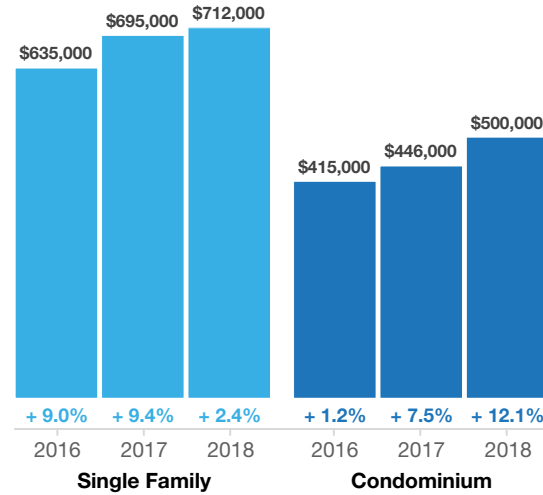
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



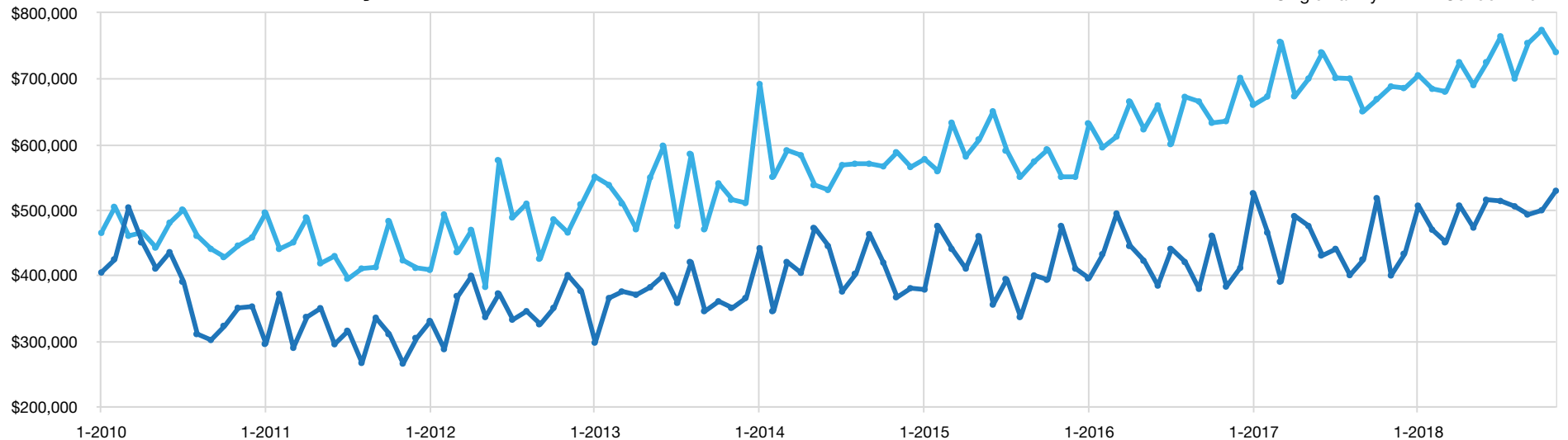
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	\$685,500	- 2.2%	\$432,500	+ 5.2%
Jan-2018	\$705,000	+ 6.8%	\$506,000	- 3.6%
Feb-2018	\$684,350	+ 1.8%	\$469,250	+ 0.9%
Mar-2018	\$680,000	- 10.1%	\$450,000	+ 15.4%
Apr-2018	\$725,000	+ 7.7%	\$506,113	+ 3.3%
May-2018	\$690,000	- 1.4%	\$472,500	- 0.5%
Jun-2018	\$725,000	- 2.0%	\$515,000	+ 19.8%
Jul-2018	\$764,500	+ 9.1%	\$513,163	+ 16.6%
Aug-2018	\$700,000	0.0%	\$504,998	+ 26.2%
Sep-2018	\$754,248	+ 16.0%	\$492,500	+ 16.2%
Oct-2018	\$774,223	+ 15.8%	\$499,000	- 3.6%
Nov-2018	\$740,398	+ 7.6%	\$528,650	+ 32.3%
12-Month Avg*	\$710,000	+ 2.2%	\$495,000	+ 11.2%

* Median Sales Price for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

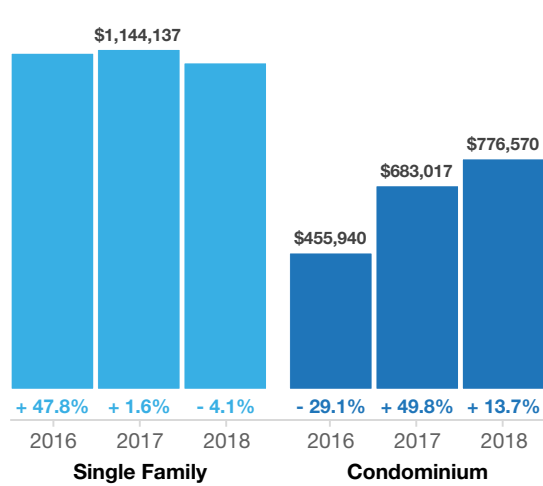


Average Sales Price

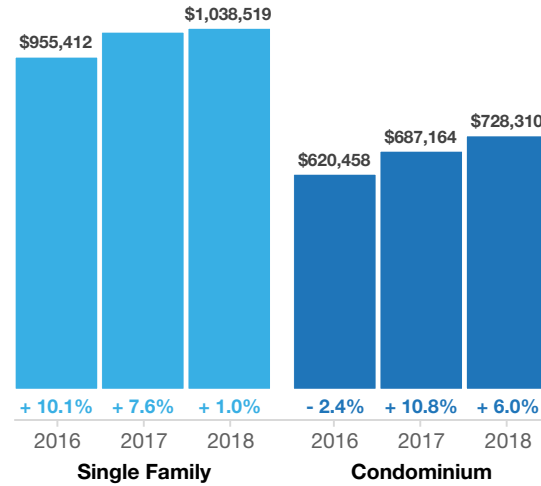
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



November



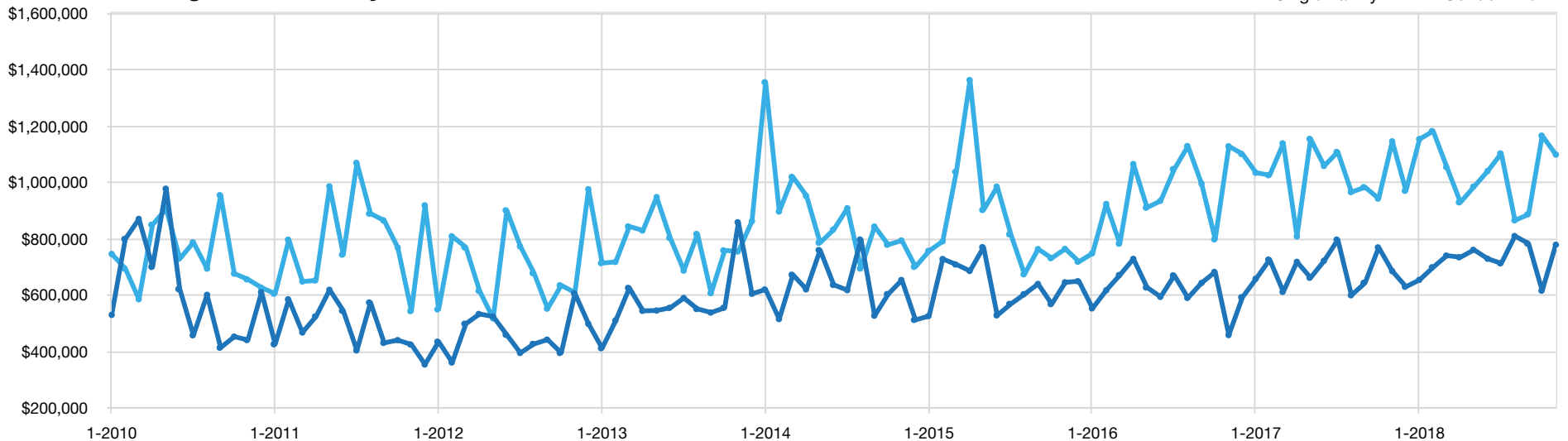
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	\$968,559	- 11.9%	\$627,597	+ 6.4%
Jan-2018	\$1,151,931	+ 11.6%	\$651,825	- 0.6%
Feb-2018	\$1,180,498	+ 15.3%	\$696,502	- 3.8%
Mar-2018	\$1,052,880	- 7.4%	\$738,198	+ 21.1%
Apr-2018	\$927,469	+ 15.1%	\$732,331	+ 2.3%
May-2018	\$982,847	- 14.7%	\$758,613	+ 15.0%
Jun-2018	\$1,038,374	- 1.8%	\$727,059	+ 1.0%
Jul-2018	\$1,101,322	- 0.5%	\$710,601	- 10.6%
Aug-2018	\$863,491	- 10.4%	\$807,571	+ 35.2%
Sep-2018	\$884,347	- 9.9%	\$781,151	+ 21.8%
Oct-2018	\$1,164,405	+ 23.8%	\$613,650	- 20.0%
Nov-2018	\$1,097,242	- 4.1%	\$776,570	+ 13.7%
12-Month Avg*	\$1,032,962	- 0.2%	\$719,888	+ 6.0%

* Avg. Sales Price for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month

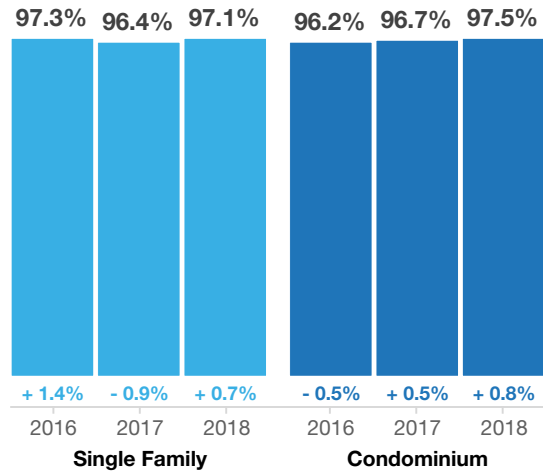


Percent of List Price Received

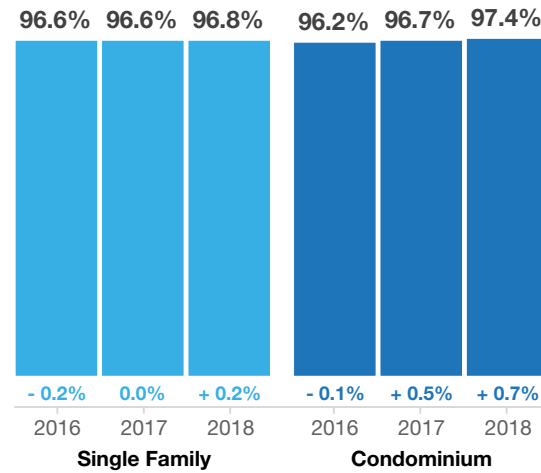
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



November



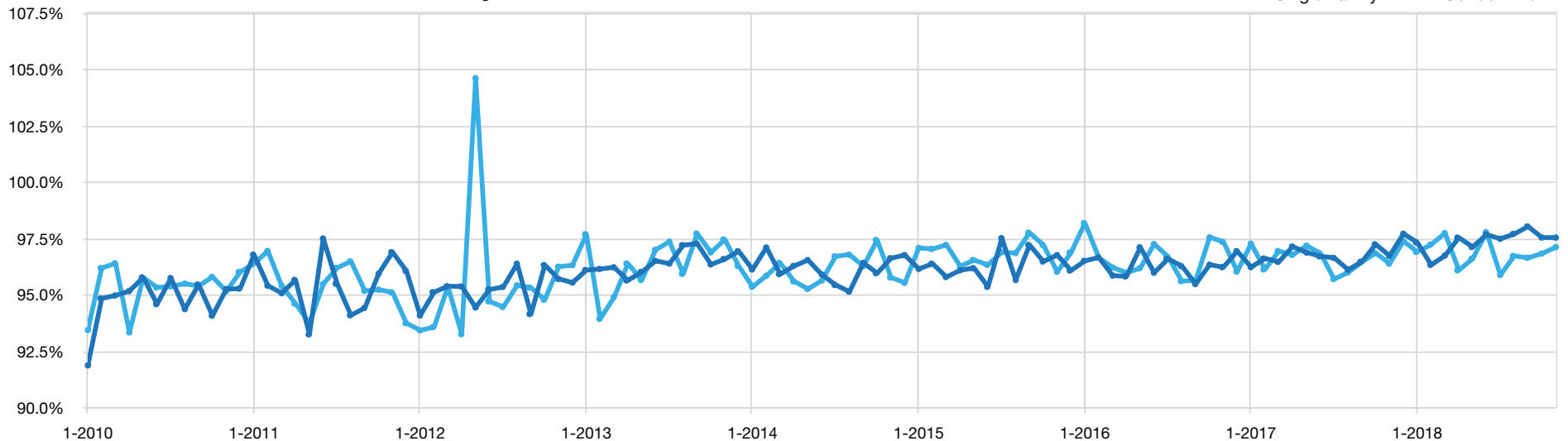
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	97.4%	+ 1.5%	97.7%	+ 0.8%
Jan-2018	96.9%	- 0.4%	97.3%	+ 1.1%
Feb-2018	97.2%	+ 1.1%	96.3%	- 0.3%
Mar-2018	97.7%	+ 0.8%	96.7%	+ 0.3%
Apr-2018	96.1%	- 0.7%	97.5%	+ 0.4%
May-2018	96.6%	- 0.6%	97.1%	+ 0.2%
Jun-2018	97.8%	+ 1.0%	97.7%	+ 1.0%
Jul-2018	95.9%	+ 0.2%	97.5%	+ 0.9%
Aug-2018	96.7%	+ 0.7%	97.7%	+ 1.7%
Sep-2018	96.6%	+ 0.2%	98.0%	+ 1.6%
Oct-2018	96.8%	0.0%	97.5%	+ 0.3%
Nov-2018	97.1%	+ 0.7%	97.5%	+ 0.8%
12-Month Avg*	96.9%	+ 0.3%	97.4%	+ 0.7%

* Pct. of List Price Received for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

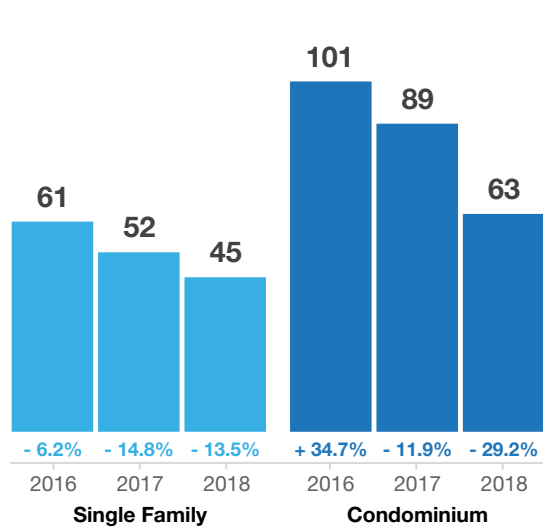


Housing Affordability Index

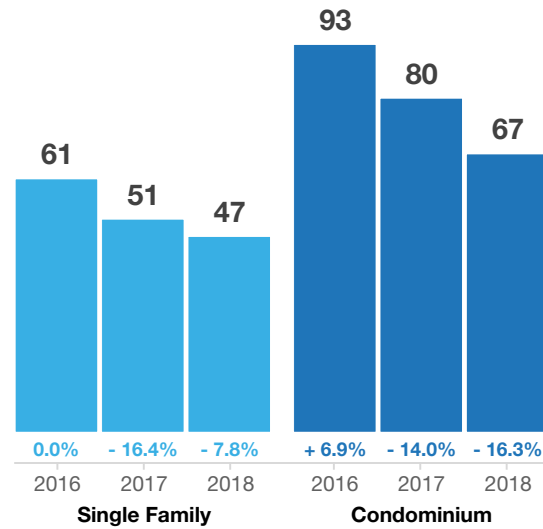
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



November

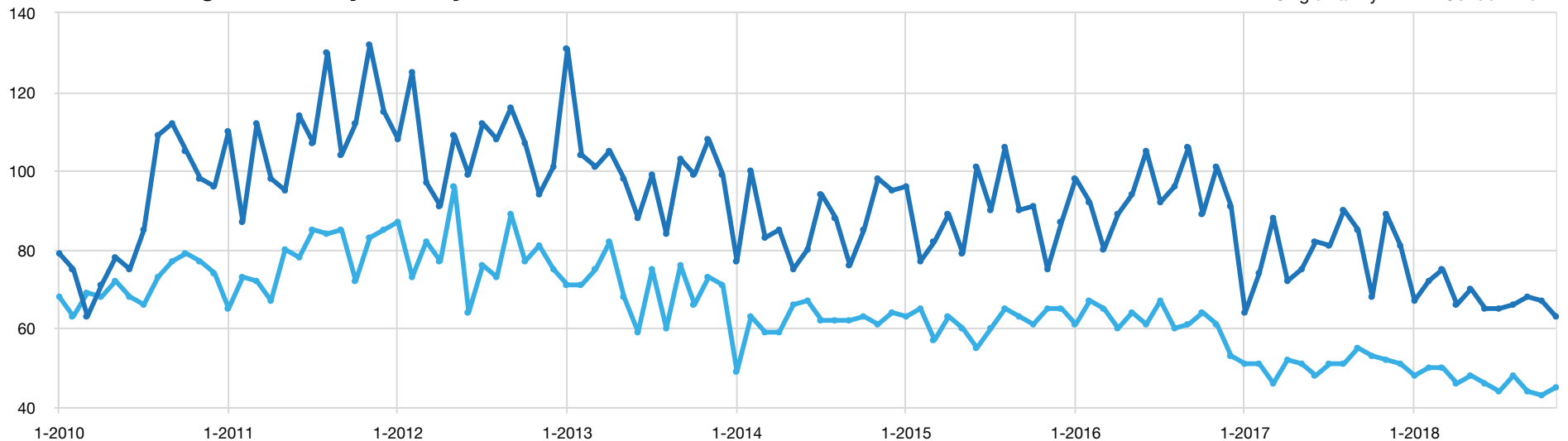


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	51	-3.8%	81	-11.0%
Jan-2018	48	-5.9%	67	+4.7%
Feb-2018	50	-2.0%	72	-2.7%
Mar-2018	50	+8.7%	75	-14.8%
Apr-2018	46	-11.5%	66	-8.3%
May-2018	48	-5.9%	70	-6.7%
Jun-2018	46	-4.2%	65	-20.7%
Jul-2018	44	-13.7%	65	-19.8%
Aug-2018	48	-5.9%	66	-26.7%
Sep-2018	44	-20.0%	68	-20.0%
Oct-2018	43	-18.9%	67	-1.5%
Nov-2018	45	-13.5%	63	-29.2%
12-Month Avg	47	-7.8%	69	-13.8%

Historical Housing Affordability Index by Month

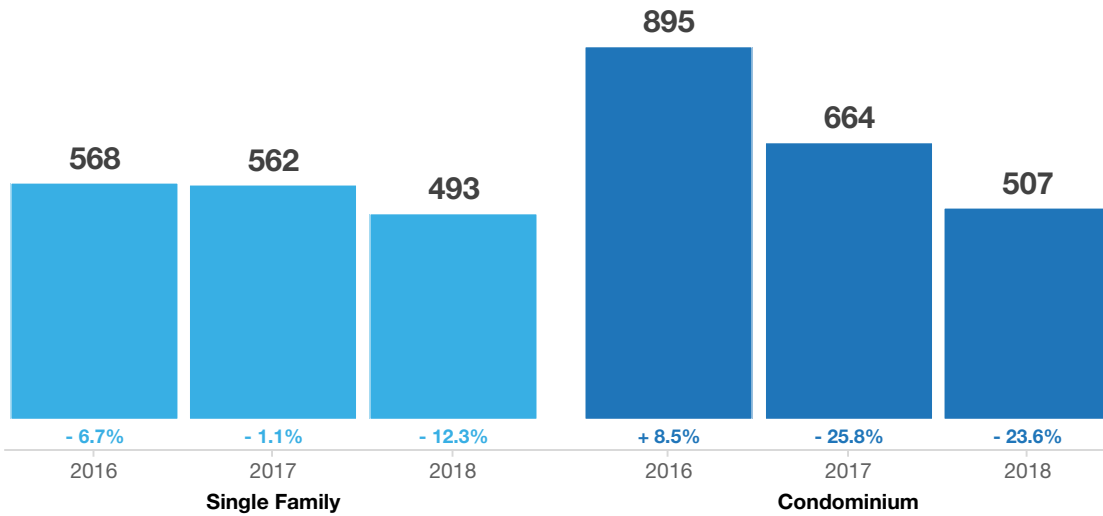


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

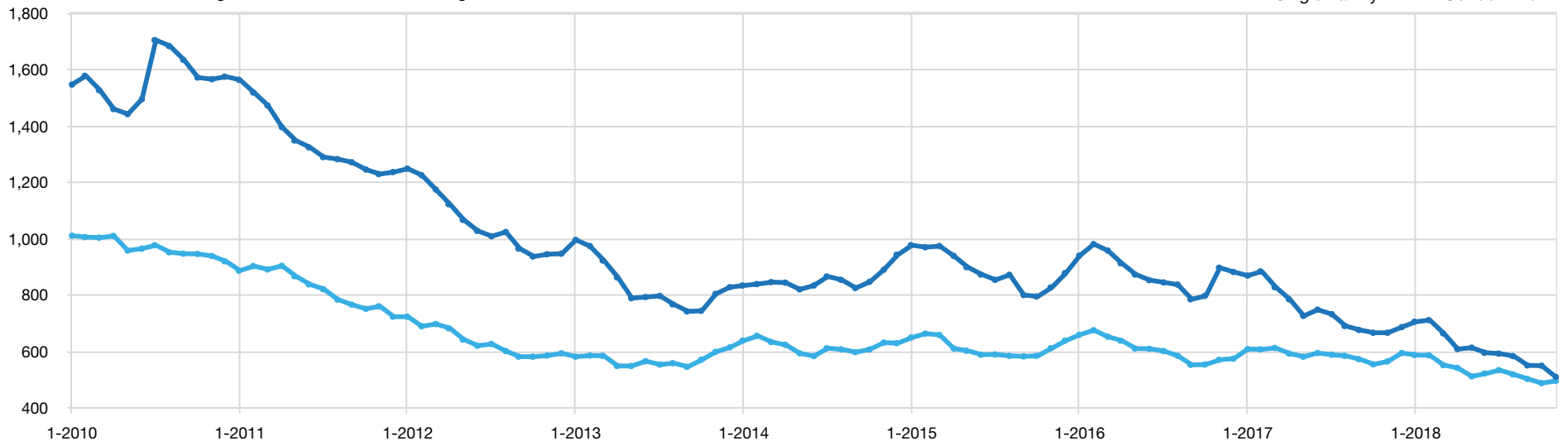


November



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	592	+ 3.5%	684	- 22.3%
Jan-2018	585	- 3.5%	703	- 18.9%
Feb-2018	584	- 3.5%	709	- 19.6%
Mar-2018	549	- 10.0%	662	- 19.9%
Apr-2018	539	- 8.6%	606	- 22.6%
May-2018	509	- 12.1%	611	- 15.6%
Jun-2018	519	- 12.3%	593	- 20.5%
Jul-2018	531	- 9.4%	590	- 19.2%
Aug-2018	516	- 11.3%	581	- 15.6%
Sep-2018	500	- 12.3%	548	- 18.7%
Oct-2018	485	- 12.1%	547	- 17.6%
Nov-2018	493	- 12.3%	507	- 23.6%
12-Month Avg	534	- 8.6%	612	- 19.6%

Historical Inventory of Homes for Sale by Month

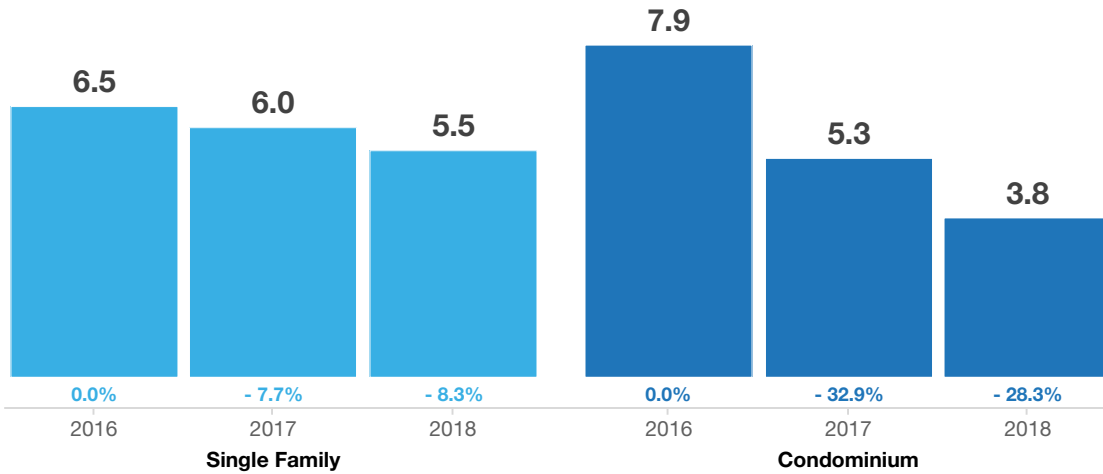


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



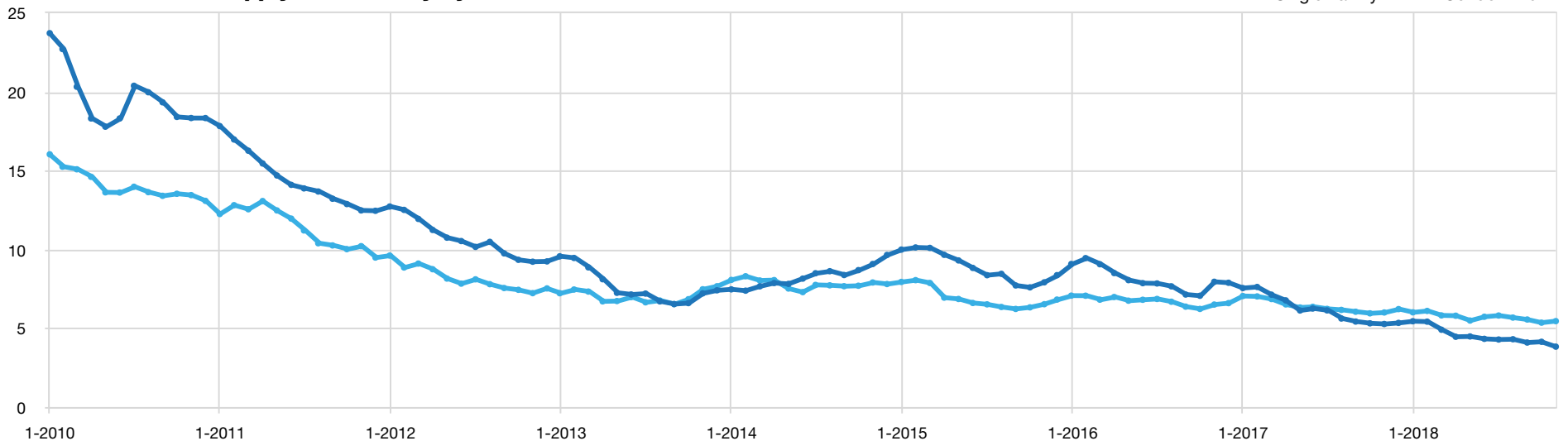
November



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Dec-2017	6.2	- 6.1%	5.3	- 32.9%
Jan-2018	6.0	- 14.3%	5.4	- 28.9%
Feb-2018	6.1	- 12.9%	5.4	- 28.9%
Mar-2018	5.8	- 15.9%	4.9	- 31.0%
Apr-2018	5.8	- 10.8%	4.5	- 33.8%
May-2018	5.5	- 12.7%	4.5	- 26.2%
Jun-2018	5.7	- 10.9%	4.3	- 31.7%
Jul-2018	5.8	- 6.5%	4.3	- 29.5%
Aug-2018	5.7	- 8.1%	4.3	- 23.2%
Sep-2018	5.6	- 6.7%	4.1	- 24.1%
Oct-2018	5.4	- 8.5%	4.1	- 22.6%
Nov-2018	5.5	- 8.3%	3.8	- 28.3%
12-Month Avg*	5.7	- 10.5%	4.6	- 28.6%

* Months Supply for all properties from December 2017 through November 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2017	11-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		348	331	- 4.9%	3,804	3,565	- 6.3%
Pending Sales		216	213	- 1.4%	2,670	2,662	- 0.3%
Closed Sales		213	201	- 5.6%	2,523	2,756	+ 9.2%
Days on Market Until Sale		139	139	0.0%	153	157	+ 2.6%
Median Sales Price		\$535,000	\$650,000	+ 21.5%	\$581,000	\$615,000	+ 5.9%
Average Sales Price		\$854,030	\$891,118	+ 4.3%	\$808,780	\$847,757	+ 4.8%
Percent of List Price Received		96.5%	97.4%	+ 0.9%	96.5%	97.0%	+ 0.5%
Housing Affordability Index		67	52	- 22.4%	61	54	- 11.5%
Inventory of Homes for Sale		1,559	1,334	- 14.4%	—	—	—
Months Supply of Inventory		6.6	5.6	- 15.2%	—	—	—

Single Family Monthly Sales Volume

November 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	November 2018			October 2018			November 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	8	\$7,417,751	\$920,000	12	\$13,962,000	\$1,015,000	2	\$2,184,000	\$1,092,000
Hana	1	\$1,450,000	\$1,450,000	3	\$2,674,895	\$950,000	1	\$2,850,000	\$2,850,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	4	\$8,725,000	\$2,130,000	2	\$2,900,000	\$1,450,000	2	\$3,740,000	\$1,870,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	9	\$5,556,000	\$575,000	6	\$3,988,750	\$660,000	4	\$2,790,000	\$690,000
Kapalua	0	--	--	0	--	--	1	\$2,400,000	\$2,400,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	12	\$14,662,000	\$781,500	13	\$30,862,361	\$749,000	19	\$16,990,570	\$640,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$4,900,000	\$1,675,000	8	\$7,705,026	\$925,000	4	\$3,782,000	\$807,500
Lahaina	2	\$4,675,000	\$2,337,500	1	\$4,693,650	\$4,693,650	4	\$2,818,000	\$689,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	3	\$3,671,000	\$636,000	6	\$4,525,000	\$760,000	4	\$2,112,034	\$516,017
Maui Meadows	0	--	--	1	\$1,020,000	\$1,020,000	1	\$1,555,000	\$1,555,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$875,000	\$875,000	2	\$2,072,500	\$1,036,250	2	\$4,145,000	\$2,072,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$2,175,000	\$700,000	2	\$1,455,500	\$727,750	6	\$4,471,000	\$680,500
Spreckelsville/Paia/Kuau	1	\$913,437	\$913,437	3	\$6,153,000	\$1,628,000	2	\$3,950,000	\$1,975,000
Wailea/Makena	3	\$10,500,000	\$2,100,000	2	\$3,315,000	\$1,657,500	4	\$19,205,888	\$4,507,944
Wailuku	23	\$16,355,190	\$717,490	22	\$15,565,335	\$692,428	17	\$10,528,500	\$600,000
Lanai	2	\$1,365,000	\$682,500	3	\$1,175,000	\$400,000	0	--	--
Molokai	1	\$150,000	\$150,000	2	\$399,655	\$199,828	0	--	--
All MLS	76	\$83,390,378	\$740,398	88	\$102,467,672	\$774,223	73	\$83,521,992	\$688,000

Condominium Monthly Sales Volume

November 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	November 2018			October 2018			November 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	9	\$18,428,000	\$1,500,000	17	\$12,863,000	\$540,000	7	\$11,251,000	\$1,650,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$472,500	\$140,000	4	\$695,000	\$130,000	1	\$269,000	\$269,000
Kapalua	2	\$1,780,000	\$890,000	1	\$955,000	\$955,000	5	\$14,860,000	\$4,150,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	52	\$27,745,388	\$414,500	41	\$21,219,450	\$435,000	64	\$27,138,559	\$367,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	7	\$4,108,000	\$639,000	11	\$9,029,940	\$552,000	3	\$1,559,000	\$549,000
Maalaea	2	\$965,250	\$482,625	4	\$1,968,000	\$491,500	1	\$375,000	\$375,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	15	\$8,079,000	\$515,000	22	\$10,733,000	\$490,000	20	\$10,957,000	\$445,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$750,000	\$750,000	2	\$964,000	\$482,000
Spreckelsville/Paia/Kuau	0	--	--	1	\$379,000	\$379,000	0	--	--
Wailea/Makena	13	\$22,445,800	\$1,288,800	13	\$16,352,296	\$862,689	9	\$11,802,000	\$1,220,000
Wailuku	13	\$5,493,595	\$480,000	15	\$6,576,820	\$465,000	13	\$5,450,623	\$372,000
Lanai	2	\$3,250,000	\$1,625,000	0	--	--	2	\$2,700,000	\$1,350,000
Molokai	2	\$420,900	\$210,450	4	\$707,600	\$162,550	1	\$100,000	\$100,000
All MLS	120	\$93,188,433	\$528,650	134	\$82,229,106	\$499,000	128	\$87,426,182	\$399,500

Land Monthly Sales Volume

November 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	November 2018			October 2018			November 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$1,150,000	\$575,000	0	--	--	2	\$608,000	\$304,000
Hana	0	--	--	1	\$485,000	\$485,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	1	\$700,000	\$700,000	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	1	\$972,500	\$972,500	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	1	\$1,450,000	\$1,450,000	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	3	\$965,000	\$285,000	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$878,850	\$878,850	3	\$1,875,000	\$615,000	4	\$8,416,180	\$342,340
Lahaina	0	--	--	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$507,000	\$253,500	1	\$375,000	\$375,000	0	--	--
Maui Meadows	0	--	--	0	--	--	1	\$501,000	\$501,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$550,000	\$550,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	1	\$825,000	\$825,000	0	--	--
Wailuku	0	--	--	0	--	--	2	\$1,033,000	\$516,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	1	\$225,000	\$225,000	3	\$402,000	\$162,000
All MLS	5	\$2,535,850	\$465,000	14	\$8,422,500	\$517,500	12	\$10,960,180	\$325,340

Single Family Sales – Year to Date

November 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-18 YTD Sales	Nov-17 YTD Sales	Unit Change	Percent Change	Nov-18 YTD Average	Nov-17 YTD Average	Dollar Change	Percent Change	Nov-18 YTD Median	Nov-17 YTD Median	Dollar Change	Percent Change	Nov-18 YTD Volume	Nov-17 YTD Volume	Dollar Change	Percent Change
Haiku	88	77	+11	+14.3%	\$962,685	\$874,746	+\$87,939	+10.1%	\$842,500	\$739,000	+\$103,500	+14.0%	\$84,716,251	\$67,355,454	+\$17,360,797	+25.8%
Hana	20	9	+11	+122.2%	\$1,019,245	\$1,590,843	-\$571,598	-35.9%	\$762,500	\$1,300,000	-\$537,500	-41.3%	\$20,384,890	\$14,317,583	+\$6,067,307	+42.4%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	35	21	+14	+66.7%	\$2,081,577	\$1,988,202	+\$93,375	+4.7%	\$1,775,000	\$1,750,000	+\$25,000	+1.4%	\$72,855,202	\$41,752,250	+\$31,102,952	+74.5%
Kahakuloa	2	1	+1	+100.0%	\$875,000	\$575,000	+\$300,000	+52.2%	\$875,000	\$575,000	+\$300,000	+52.2%	\$1,750,000	\$575,000	+\$1,175,000	+204.3%
Kahului	126	141	-15	-10.6%	\$677,071	\$608,767	+\$68,305	+11.2%	\$679,000	\$600,000	+\$79,000	+13.2%	\$85,310,990	\$85,836,087	-\$525,097	-0.6%
Kapalua	8	7	+1	+14.3%	\$3,867,913	\$2,560,714	+\$1,307,198	+51.0%	\$2,840,000	\$2,400,000	+\$440,000	+18.3%	\$30,943,300	\$17,925,000	+\$13,018,300	+72.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	159	169	-10	-5.9%	\$1,120,289	\$933,320	+\$186,969	+20.0%	\$695,000	\$707,000	-\$12,000	-1.7%	\$178,125,953	\$157,731,069	+\$20,394,884	+12.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	64	74	-10	-13.5%	\$1,112,868	\$1,022,050	+\$90,818	+8.9%	\$951,250	\$849,500	+\$101,750	+12.0%	\$71,223,520	\$75,631,700	-\$4,408,180	-5.8%
Lahaina	50	60	-10	-16.7%	\$1,782,236	\$1,645,013	+\$137,223	+8.3%	\$855,500	\$1,210,000	-\$354,500	-29.3%	\$89,111,800	\$98,700,798	-\$9,588,998	-9.7%
Maalaea	1	1	0	0.0%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%
Makawao/Olinda/Haliimaile	52	51	+1	+2.0%	\$753,568	\$747,119	+\$6,450	+0.9%	\$642,250	\$625,000	+\$17,250	+2.8%	\$39,185,557	\$38,103,048	+\$1,082,509	+2.8%
Maui Meadows	27	28	-1	-3.6%	\$1,210,726	\$1,380,248	-\$169,522	-12.3%	\$1,329,000	\$1,280,000	+\$49,000	+3.8%	\$32,689,600	\$38,646,930	-\$5,957,330	-15.4%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	28	40	-12	-30.0%	\$1,035,964	\$965,311	+\$70,653	+7.3%	\$924,000	\$877,500	+\$46,500	+5.3%	\$29,007,000	\$38,612,444	-\$9,605,444	-24.9%
Olowalu	1	1	0	0.0%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%
Pukalani	36	49	-13	-26.5%	\$771,936	\$749,750	+\$22,186	+3.0%	\$720,000	\$680,500	+\$39,500	+5.8%	\$27,789,700	\$36,737,750	-\$8,948,050	-24.4%
Spreckelsville/Paia/Kuau	23	22	+1	+4.5%	\$1,214,427	\$2,619,723	-\$1,405,296	-53.6%	\$800,000	\$1,032,500	-\$232,500	-22.5%	\$27,931,812	\$57,633,899	-\$29,702,087	-51.5%
Wailea/Makena	32	27	+5	+18.5%	\$3,247,906	\$4,569,477	-\$1,321,571	-28.9%	\$1,797,750	\$2,395,000	-\$597,250	-24.9%	\$103,933,000	\$123,375,888	-\$19,442,888	-15.8%
Wailuku	243	193	+50	+25.9%	\$659,425	\$645,446	+\$13,979	+2.2%	\$655,950	\$617,125	+\$38,825	+6.3%	\$160,240,364	\$124,571,078	+\$35,669,286	+28.6%
Lanai	20	19	+1	+5.3%	\$552,900	\$400,579	+\$152,321	+38.0%	\$467,500	\$385,000	+\$82,500	+21.4%	\$11,058,000	\$7,611,000	+\$3,447,000	+45.3%
Molokai	28	21	+7	+33.3%	\$484,229	\$490,722	-\$6,492	-1.3%	\$314,950	\$425,000	-\$110,050	-25.9%	\$13,558,424	\$10,305,160	+\$3,253,264	+31.6%
All MLS	1,043	1,011	+32	+3.2%	\$1,038,519	\$1,028,411	+\$10,108	+1.0%	\$712,000	\$695,000	+\$17,000	+2.4%	\$1,083,175,363	\$1,039,723,638	+\$43,451,725	+4.2%

Total Condominium Sales – Year to Date

November 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-18 YTD Sales	Nov-17 YTD Sales	Unit Change	Percent Change	Nov-18 YTD Average	Nov-17 YTD Average	Dollar Change	Percent Change	Nov-18 YTD Median	Nov-17 YTD Median	Dollar Change	Percent Change	Nov-18 YTD Volume	Nov-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	159	117	+42	+35.9%	\$1,081,197	\$1,109,042	-\$27,844	-2.5%	\$800,000	\$825,000	-\$25,000	-3.0%	\$171,910,387	\$129,757,884	+\$42,152,503	+32.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	30	34	-4	-11.8%	\$156,950	\$132,288	+\$24,662	+18.6%	\$125,000	\$95,000	+\$30,000	+31.6%	\$4,708,500	\$4,497,780	+\$210,720	+4.7%
Kapalua	42	52	-10	-19.2%	\$2,049,929	\$1,997,131	+\$52,799	+2.6%	\$1,015,625	\$950,000	+\$65,625	+6.9%	\$86,097,038	\$103,850,787	-\$17,753,749	-17.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	567	517	+50	+9.7%	\$490,545	\$463,525	+\$27,020	+5.8%	\$410,000	\$375,000	+\$35,000	+9.3%	\$278,138,788	\$239,642,459	+\$38,496,329	+16.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	82	72	+10	+13.9%	\$640,394	\$531,830	+\$108,564	+20.4%	\$525,750	\$504,000	+\$21,750	+4.3%	\$52,512,271	\$38,291,755	+\$14,220,516	+37.1%
Maalaea	43	38	+5	+13.2%	\$448,934	\$368,071	+\$80,863	+22.0%	\$430,000	\$314,300	+\$115,700	+36.8%	\$19,304,150	\$13,986,700	+\$5,317,450	+38.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	230	207	+23	+11.1%	\$486,898	\$463,425	+\$23,473	+5.1%	\$442,500	\$415,000	+\$27,500	+6.6%	\$111,986,644	\$95,929,003	+\$16,057,641	+16.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	10	-4	-40.0%	\$631,000	\$561,700	+\$69,300	+12.3%	\$603,000	\$555,000	+\$48,000	+8.6%	\$3,786,000	\$5,617,000	-\$1,831,000	-32.6%
Spreckelsville/Paia/Kuau	4	1	+3	+300.0%	\$369,000	\$354,000	+\$15,000	+4.2%	\$373,500	\$354,000	+\$19,500	+5.5%	\$1,476,000	\$354,000	+\$1,122,000	+316.9%
Wailea/Makena	206	127	+79	+62.2%	\$1,545,116	\$1,679,930	-\$134,814	-8.0%	\$1,165,000	\$1,100,000	+\$65,000	+5.9%	\$318,293,895	\$213,351,167	+\$104,942,728	+49.2%
Wailuku	146	112	+34	+30.4%	\$399,665	\$372,952	+\$26,713	+7.2%	\$439,375	\$375,000	+\$64,375	+17.2%	\$58,351,107	\$41,770,609	+\$16,580,498	+39.7%
Lanai	4	10	-6	-60.0%	\$2,050,000	\$1,226,450	+\$823,550	+67.1%	\$1,625,000	\$895,000	+\$730,000	+81.6%	\$8,200,000	\$12,264,500	-\$4,064,500	-33.1%
Molokai	15	15	0	0.0%	\$164,233	\$144,817	+\$19,417	+13.4%	\$158,000	\$113,000	+\$45,000	+39.8%	\$2,463,500	\$2,172,250	+\$291,250	+13.4%
All MLS	1,534	1,313	+221	+16.8%	\$728,310	\$687,164	+\$41,147	+6.0%	\$500,000	\$446,000	+\$54,000	+12.1%	\$1,117,228,280	\$902,245,894	+\$214,982,386	+23.8%

Fee Simple Condominium Sales – Year to Date

November 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-18 YTD Sales	Nov-17 YTD Sales	Unit Change	Percent Change	Nov-18 YTD Average	Nov-17 YTD Average	Dollar Change	Percent Change	Nov-18 YTD Median	Nov-17 YTD Median	Dollar Change	Percent Change	Nov-18 YTD Volume	Nov-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	142	103	+39	+37.9%	\$1,170,629	\$1,220,465	-\$49,835	-4.1%	\$862,500	\$900,000	-\$37,500	-4.2%	\$166,229,387	\$125,707,884	+\$40,521,503	+32.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	30	34	-4	-11.8%	\$156,950	\$132,288	+\$24,662	+18.6%	\$125,000	\$95,000	+\$30,000	+31.6%	\$4,708,500	\$4,497,780	+\$210,720	+4.7%
Kapalua	42	52	-10	-19.2%	\$2,049,929	\$1,997,131	+\$52,799	+2.6%	\$1,015,625	\$950,000	+\$65,625	+6.9%	\$86,097,038	\$103,850,787	-\$17,753,749	-17.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	560	507	+53	+10.5%	\$491,460	\$466,456	+\$25,004	+5.4%	\$410,000	\$375,100	+\$34,900	+9.3%	\$275,217,488	\$236,492,959	+\$38,724,529	+16.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	76	70	+6	+8.6%	\$678,002	\$542,327	+\$135,675	+25.0%	\$540,000	\$507,500	+\$32,500	+6.4%	\$51,528,145	\$37,962,855	+\$13,565,290	+35.7%
Maalaea	30	31	-1	-3.2%	\$520,333	\$391,319	+\$129,014	+33.0%	\$541,250	\$375,000	+\$166,250	+44.3%	\$15,610,000	\$12,130,900	+\$3,479,100	+28.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	201	172	+29	+16.9%	\$507,309	\$486,359	+\$20,950	+4.3%	\$465,000	\$440,000	+\$25,000	+5.7%	\$101,969,039	\$83,653,700	+\$18,315,339	+21.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	10	-4	-40.0%	\$631,000	\$561,700	+\$69,300	+12.3%	\$603,000	\$555,000	+\$48,000	+8.6%	\$3,786,000	\$5,617,000	-\$1,831,000	-32.6%
Spreckelsville/Paia/Kuau	4	1	+3	+300.0%	\$369,000	\$354,000	+\$15,000	+4.2%	\$373,500	\$354,000	+\$19,500	+5.5%	\$1,476,000	\$354,000	+\$1,122,000	+316.9%
Wailea/Makena	206	127	+79	+62.2%	\$1,545,116	\$1,679,930	-\$134,814	-8.0%	\$1,165,000	\$1,100,000	+\$65,000	+5.9%	\$318,293,895	\$213,351,167	+\$104,942,728	+49.2%
Wailuku	146	112	+34	+30.4%	\$399,665	\$372,952	+\$26,713	+7.2%	\$439,375	\$375,000	+\$64,375	+17.2%	\$58,351,107	\$41,770,609	+\$16,580,498	+39.7%
Lanai	4	10	-6	-60.0%	\$2,050,000	\$1,226,450	+\$823,550	+67.1%	\$1,625,000	\$895,000	+\$730,000	+81.6%	\$8,200,000	\$12,264,500	-\$4,064,500	-33.1%
Molokai	14	12	+2	+16.7%	\$172,107	\$161,354	+\$10,753	+6.7%	\$159,000	\$119,625	+\$39,375	+32.9%	\$2,409,500	\$1,936,250	+\$473,250	+24.4%
All MLS	1,461	1,242	+219	+17.6%	\$748,717	\$708,817	+\$39,901	+5.6%	\$509,125	\$466,500	+\$42,625	+9.1%	\$1,093,876,099	\$880,350,391	+\$213,525,708	+24.3%

Leasehold Condominium Sales – Year to Date

November 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-18 YTD Sales	Nov-17 YTD Sales	Unit Change	Percent Change	Nov-18 YTD Average	Nov-17 YTD Average	Dollar Change	Percent Change	Nov-18 YTD Median	Nov-17 YTD Median	Dollar Change	Percent Change	Nov-18 YTD Volume	Nov-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	17	14	+3	+21.4%	\$334,176	\$289,286	+\$44,891	+15.5%	\$265,000	\$255,000	+\$10,000	+3.9%	\$5,681,000	\$4,050,000	+\$1,631,000	+40.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	7	10	-3	-30.0%	\$417,329	\$314,950	+\$102,379	+32.5%	\$472,000	\$247,500	+\$224,500	+90.7%	\$2,921,300	\$3,149,500	-\$228,200	-7.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	6	2	+4	+200.0%	\$164,021	\$164,450	-\$429	-0.3%	\$164,313	\$164,450	-\$137	-0.1%	\$984,126	\$328,900	+\$655,226	+199.2%
Maalaea	13	7	+6	+85.7%	\$284,165	\$265,114	+\$19,051	+7.2%	\$265,000	\$290,000	-\$25,000	-8.6%	\$3,694,150	\$1,855,800	+\$1,838,350	+99.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	29	35	-6	-17.1%	\$345,435	\$350,723	-\$5,288	-1.5%	\$150,000	\$148,750	+\$1,250	+0.8%	\$10,017,605	\$12,275,303	-\$2,257,698	-18.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	3	-2	-66.7%	\$54,000	\$78,667	-\$24,667	-31.4%	\$54,000	\$75,000	-\$21,000	-28.0%	\$54,000	\$236,000	-\$182,000	-77.1%
All MLS	73	71	+2	+2.8%	\$319,893	\$308,387	+\$11,506	+3.7%	\$240,000	\$220,000	+\$20,000	+9.1%	\$23,352,181	\$21,895,503	+\$1,456,678	+6.7%

Land Sales – Year to Date

November 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Nov-18 YTD Sales	Nov-17 YTD Sales	Unit Change	Percent Change	Nov-18 YTD Average	Nov-17 YTD Average	Dollar Change	Percent Change	Nov-18 YTD Median	Nov-17 YTD Median	Dollar Change	Percent Change	Nov-18 YTD Volume	Nov-17 YTD Volume	Dollar Change	Percent Change
Haiku	48	29	+19	+65.5%	\$575,553	\$494,816	+\$80,737	+16.3%	\$475,000	\$400,000	+\$75,000	+18.8%	\$27,626,550	\$14,349,668	+\$13,276,882	+92.5%
Hana	8	8	0	0.0%	\$460,000	\$350,000	+\$110,000	+31.4%	\$467,500	\$375,000	+\$92,500	+24.7%	\$3,680,000	\$2,800,000	+\$880,000	+31.4%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	6	13	-7	-53.8%	\$694,958	\$659,077	+\$35,881	+5.4%	\$756,125	\$540,000	+\$216,125	+40.0%	\$4,169,750	\$8,568,000	-\$4,398,250	-51.3%
Kahakuloa	0	1	-1	-100.0%	--	\$467,500	--	--	--	\$467,500	--	--	\$0	\$467,500	-\$467,500	-100.0%
Kahului	2	3	-1	-33.3%	\$1,583,750	\$291,667	+\$1,292,083	+443.0%	\$1,583,750	\$315,000	+\$1,268,750	+402.8%	\$3,167,500	\$875,000	+\$2,292,500	+262.0%
Kapalua	0	5	-5	-100.0%	--	\$1,000,800	--	--	--	\$875,000	--	--	\$0	\$5,004,000	-\$5,004,000	-100.0%
Kaupo	1	0	+1	--	\$1,450,000	--	--	--	\$1,450,000	--	--	--	\$1,450,000	\$0	+\$1,450,000	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	12	8	+4	+50.0%	\$698,750	\$603,625	+\$95,125	+15.8%	\$412,500	\$473,500	-\$61,000	-12.9%	\$8,385,000	\$4,829,000	+\$3,556,000	+73.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	32	14	+18	+128.6%	\$628,950	\$984,442	-\$355,492	-36.1%	\$622,500	\$420,000	+\$202,500	+48.2%	\$20,126,400	\$13,782,189	+\$6,344,211	+46.0%
Lahaina	11	6	+5	+83.3%	\$1,320,136	\$934,833	+\$385,303	+41.2%	\$1,500,000	\$932,500	+\$567,500	+60.9%	\$14,521,500	\$5,609,000	+\$8,912,500	+158.9%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	7	13	-6	-46.2%	\$491,557	\$587,869	-\$96,312	-16.4%	\$375,000	\$600,000	-\$225,000	-37.5%	\$3,440,900	\$7,642,300	-\$4,201,400	-55.0%
Maui Meadows	1	3	-2	-66.7%	\$725,000	\$467,833	+\$257,167	+55.0%	\$725,000	\$501,000	+\$224,000	+44.7%	\$725,000	\$1,403,500	-\$678,500	-48.3%
Nahiku	2	0	+2	--	\$323,000	--	--	--	\$323,000	--	--	--	\$646,000	\$0	+\$646,000	--
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$765,000	--	--	--	\$765,000	--	--	\$0	\$1,530,000	-\$1,530,000	-100.0%
Olowalu	1	1	0	0.0%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%
Pukalani	5	47	-42	-89.4%	\$383,400	\$329,292	+\$54,108	+16.4%	\$375,000	\$325,650	+\$49,350	+15.2%	\$1,917,000	\$15,476,740	-\$13,559,740	-87.6%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%
Wailea/Makena	6	2	+4	+200.0%	\$5,297,500	\$512,500	+\$4,785,000	+933.7%	\$5,725,000	\$512,500	+\$5,212,500	+1,017.1%	\$31,785,000	\$1,025,000	+\$30,760,000	+3,001.0%
Wailuku	18	28	-10	-35.7%	\$378,574	\$377,021	+\$1,553	+0.4%	\$312,500	\$322,500	-\$10,000	-3.1%	\$6,814,325	\$10,556,574	-\$3,742,249	-35.4%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	18	15	+3	+20.0%	\$226,883	\$150,960	+\$75,923	+50.3%	\$205,000	\$140,000	+\$65,000	+46.4%	\$4,083,900	\$2,264,400	+\$1,819,500	+80.4%
All MLS	179	199	-20	-10.1%	\$759,854	\$495,391	+\$264,462	+53.4%	\$475,000	\$365,000	+\$110,000	+30.1%	\$136,013,825	\$98,582,871	+\$37,430,954	+38.0%